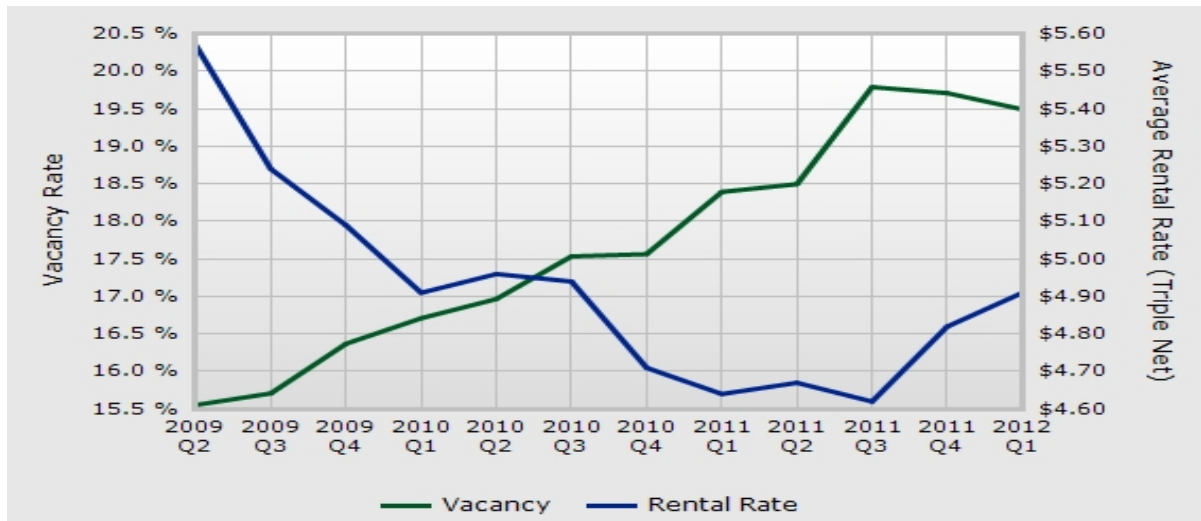


Current New Haven County Market Trends (April 2012)

Industrial / Flex Class A&B - Vacancy and Rental Rates



occupancy		
Properties:	416	
Existing:	416	
Spaces:	261	
Existing RBA:	28,480,212	
Vacant:	5,366,066	19 %
Occupied:	23,114,146	81 %
Leased:	23,266,886	82 %
availability		
Vacant Avail:	5,296,326	19 %
Total Avail:	7,524,433	26 %
Direct Avail:	7,433,133	26 %
Sublet Avail:	83,000	0 %
Average Time:	37.7	Months
leasing activity		
Leasing YTD:	164,340	1 %
Net Abs YTD:	247,744	1 %
direct triple rent		
Whse Range:	\$1.90-\$10.00/yr	
Whse Avg:	\$4.71/yr	

Industrial / Flex Class A&B - Absorption, Vacancy, & Deliveries

